

CASE STUDY

Ohio Chemical Plant

Customer
Project
Solution

\$133,467

\$105,698 -

\$27,769 -

Ohio Chemical Plant
Brine System Pumps
HYDRA-JUST™ Rotary Seal

Performance Comparison

Annual Profit Impact

A chemical plant in northeastern Ohio could not keep their					
brine pumps sealed. The plant had been using titanium double					
mechanical seals on their ANSI pumps, but time and again the					
corrosive brine destroyed the \$1,500 seals within 6 weeks of					
installation					

With 11 pumps on the brine system, the plant was spending over \$100,000 a year on seals alone. As significant as that cost was, it paled in comparison to the lost operating time and potential health and safety issues.

The plant turned to Garlock for a solution and agreed to test the Hydra-Just™ rotary seal. The results speak for themselves; the Garlock Hydra-Just™ seal provided two to three times the service life as the titanium double mechanical seal and did so at a fraction of the cost. Additionally, it made for a safer workplace and substantially increased production uptime. As a matter of fact, the Hydra-Just™ seal has worked so well that the plant is now using it on all 11 brine pumps.

Costs due to lost production Costs for the Seals	Current Practices \$0 \$119,167	Garlock's Solution \$0 \$20,378	Profits Gained \$0 \$98,789	
Costs for Associated Parts	\$0	\$5,604	(\$5,604)	
Labor Costs to Install	\$14,300	\$1,788	\$12,513	
Annual Operational Impact	\$133,467	\$27,769	\$105,698	
	Current	Proposed	Profit Gain	



